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## We are hiring

2024-11-20 - Lucas From Support - [Marketing](#)

Hello!

We're excited to announce that FXGlobe is reopening in Chile, and we want to hire you!

Help us build a top-notch team by referring skilled candidates, and **earn \$100 for every successful hire**.

### Know Someone Who's Perfect for FXGlobe?

Send them our way - if they're hired, **you get \$100** as our way of saying thank you!

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Who We're Looking For:

Default

### Business Development Manager

We're seeking an ambitious Business Development Manager with a solid portfolio in the Forex industry to drive revenue and build strong client and IB relationships.

#### Responsibilities:

- Expand our client base and portfolio of Introducing Brokers (IBs).
- Build and maintain strong client relationships.
- Identify new business opportunities in the Forex sector.
- Collaborate with internal teams to tailor solutions.
- Achieve sales targets and report progress.

Requirements:

- Proven Business Development experience in Forex.
- Strong portfolio of clients and IBs.
- Fluent in Spanish and English.
- Successful track record in meeting sales goals.
- Self-motivated and effective in a remote environment.

**Join Us in Making FXGlobe Even Stronger**

Your referrals are key to our growth and service excellence. Together, we're building a community that leads the way in trusted trading.

*Thank you for your support – we can't wait to hear from you!*

Best regards,

The FXGlobe Team